

2129 Engineering professionals not elsewhere classified - all jobs.

Job Titles: Sales Director, Sales Manager

Job description:

Would be involved in leading the project team in managing the evolution and maintenance of the application. Managing all resource and technical debts in the program to ensure the team delivers on committed responsibilities with minimum service disruption. Planning, managing risks and escalations. Execution of the program with minimum or no impact to the service Periodic Weekly and Monthly review of the program with client and future roadmap preparations.

Designing plans to meet sales targets, developing and cultivating relationships with clients and evaluating costs to determine their products' pricing when selling to customers.

Owning and hitting/exceeding annual sales targets within assigned territory and accounts. Developing and executing strategic plan to achieve sales targets and expand our customer base. Building and maintaining strong, long-lasting customer relationships

Location: TEL UK Office London, Gaydon, Coventry, Brentwood, Isleworth, Fleet, Bourne End

Date: January 2024

No. of applications: 10

Job Code: 2129_Jan 2024_10